

Crypto Chasers Confidential

IOStoken

Primer Draft: <https://docsend.com/view/rwgpdxx>

Whitepaper: <https://docsend.com/view/iHWqcdg>

About

The IOS (Internet of Services) offers a solid infrastructure for all kinds of online service providers. Its ultra-high TPS, privacy protection, scalable and secure blockchain provide infinitely many new possibilities for online service providers to serve their customer base.

Supply

6,794,109,922 IOST

21,000,000,000 IOST

Team

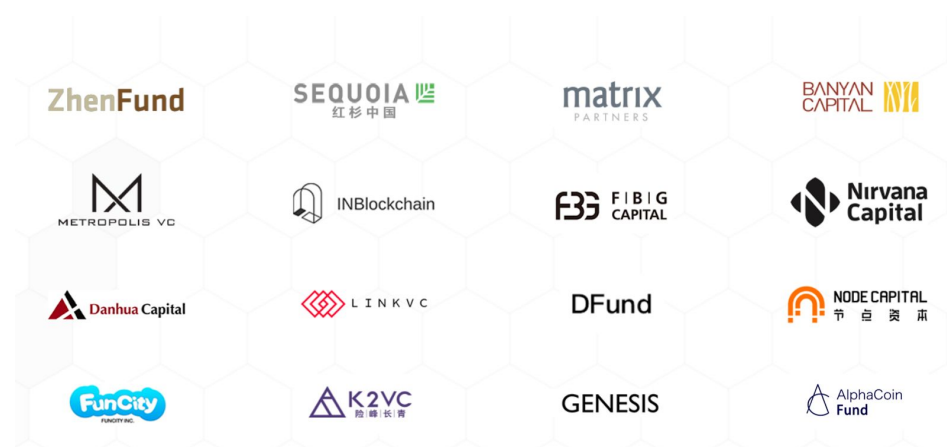
[Terrance Wang](#) - Co-founder, currently hiring based in San Fran, highest level experience is Software Engineer at Uber, doesn't have any blockchain or finance experience before IOST

[Jimmy Zhong](#) - Co-founder, wasn't involved in any sort of significant blockchain development before he joined IOST

The rest of the team consists of mostly ivy league members

View the rest of the team [here](#)

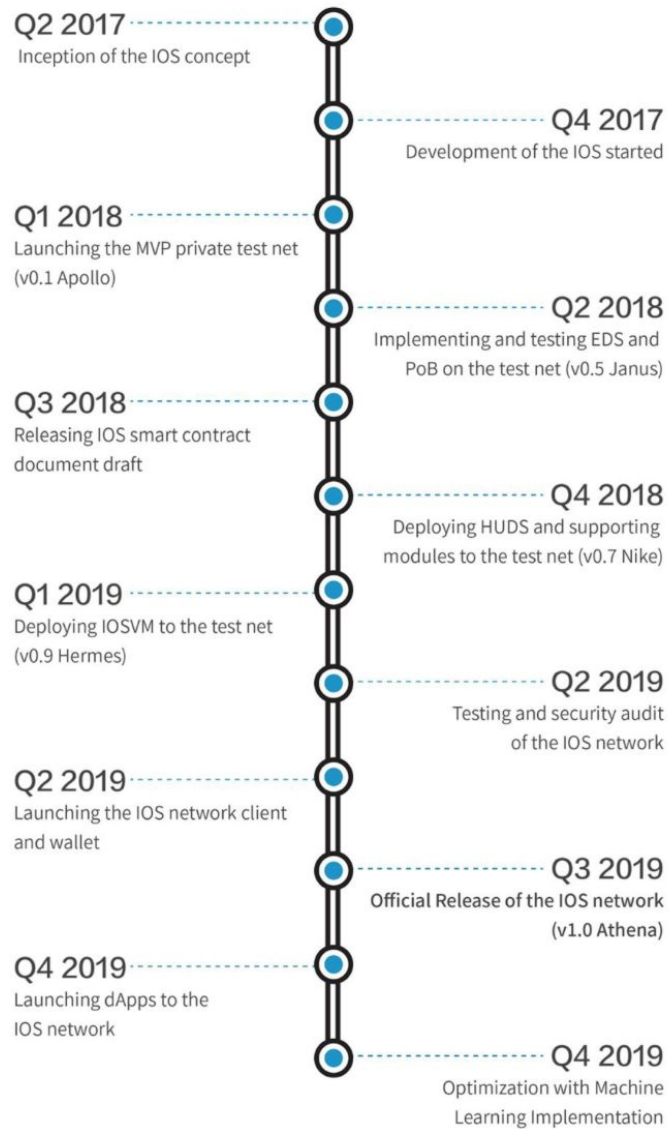
Investors



Code

Code is not in the GitHub currently and they seem to only have an ERC20 token.

Roadmap



Team transparency and news/updates

Team seems to be very transparent and accessible via chat, they do weekly updates via Medium for example:

<https://medium.com/@iostoken/iost-weekly-update-week-of-jan-22nd-2018-2c604648956d>

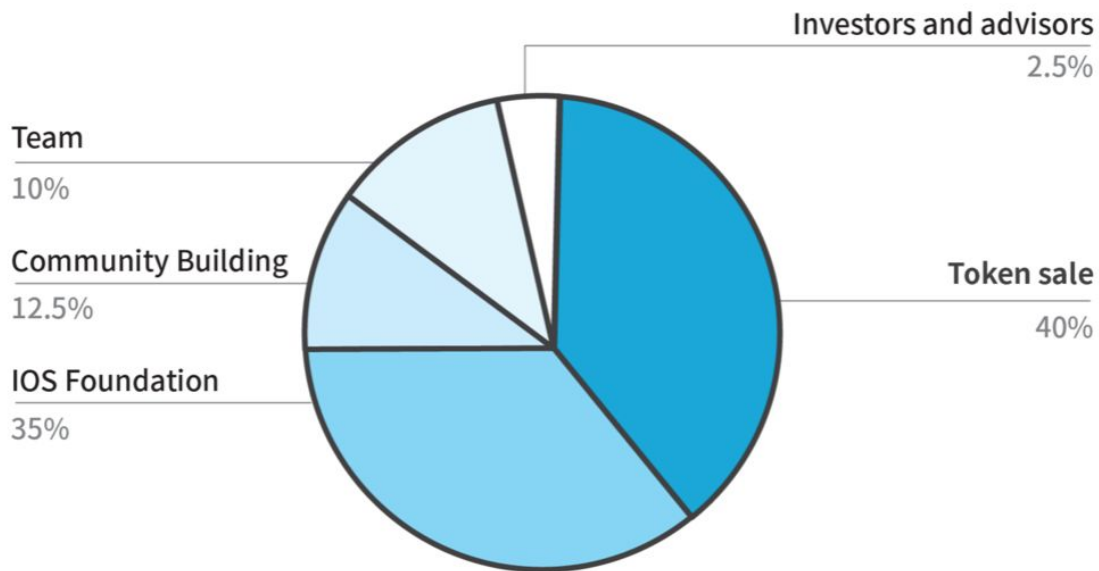
The team seems to have been going to a ton of blockchain conferences so one of their primary focuses seems to be marketing. This is quite similar to the model that Tron attempted,

announcing various partnerships and not really having a concrete technology down. On pure hype and marketing it is certainly possible that this coin can be pumped up to a high marketcap.

Token Distribution

To support the development of the IOS, the IOS Foundation will launch a private token sale in Q1 2018. The supply of native IOS tokens (IOST) totals 21 billion (21,000,000,000). Tokens will be distributed as ERC-20 compatible tokens after the private token sale. They will be converted 1:1 to our native IOS tokens after the deployment of the stable version of the IOS. No public sale will be held.

- **40.0%** for the private token sale
- **35.0%** toward the IOS Foundation to be used for ecosystem-building and development
- **12.5%** toward the community to be used as incentives in the ecosystem
- **10.0%** to the team
- **2.5%** to early investors & advisors



During the token sale, 40% IOST will be distributed in 3 phases.

- **Phase 1:** For every 1 ETH spent during the token sale, you will get 200,000 IOST.
- **Phase 2:** For every 1 ETH spent during the token sale, you will get 150,000 IOST.
- **Phase 3:** For every 1 ETH spent during the token sale, you will get 100,000 IOST.

In terms of supply and token distribution as taken from their primer document - this is quite a bit suspect, the coin is pretty inflationary due to its large supply and at the time of this rating what

used to be 1 ETH during phase 1 of the token sale is now worth \$20,000 - looking at a current increase of almost 20x since phase 1.

The ICO wasn't available in the United States.

Telegram

<https://t.me/officialios>

They indeed have an official Telegram chat which currently has 51K+ members.

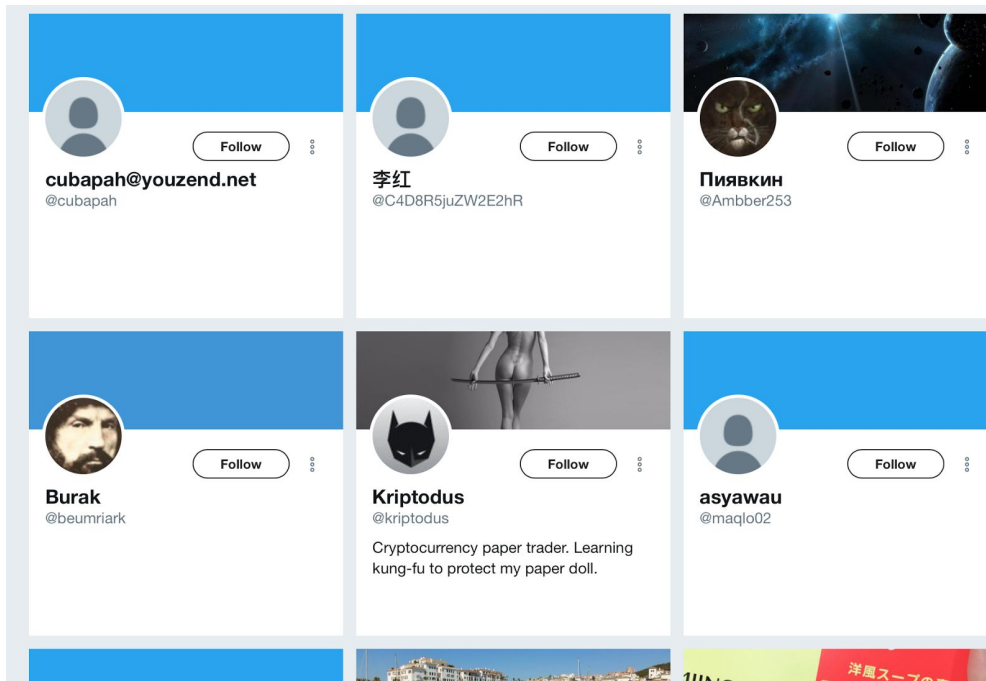
Twitter

<https://twitter.com/iostoken>

Their Twitter currently has 95.5K followers.

Evidence of Social Media Follower Manipulation

I saw that IOST has 95.5K followers on Twitter and thought that there has to be some sort of follower manipulation going on - or something in which they bought Twitter followers. The team seems very impressive on paper but that doesn't bar them from doing something like buying followers. I started scrolling through their follower list and came across multiple accounts with only 1 follower and no tweets. They could have possibly paid some foreign (likely Chinese) company nickels to pad their social media accounts. This seems likely the case.



Conclusion

Based on the above analysis IOStoken is fundamentally as of January 27th, 2018 **not sound**. We rate IOStoken high on the volatility scale because of the relatively early days and the fact that it's only on Binance. The team could easily release some news that could pump the price up. If you're in IOStoken right now - the likely move is to wait for some good news and then get out - as this is most likely not the most solid long term play right now.

Positives include a very transparent team that attends multiple events and strong marketing team. The fact that they may be paying for followers on social media is a bit sketch and we recommend users do their own research in regards to the social media accounts to come up with their own conclusions on whether or not there is any sort of foul play that is occurring.

Fundamentally: Not Sound

Volatility: Very High

Work Ethic: Seems pretty low - they've been going to a ton of events I don't see anyone coding/doing actual work

Long Term Recommendation: Do not buy

Short Term Recommendation: Buy at your own risk

Whitepaper: Very technical, this is perhaps one of the only redeeming things in regards to this coin

Roadmap: Pushes the final release until Q3 2019 that's a long time away

Open Source Code: Non-existent

Team: Ton of people from ivies but the co-founders do not have much experience with blockchain projects i.e. they're not superstars, nor are there any blockchain superstars on the advisory board

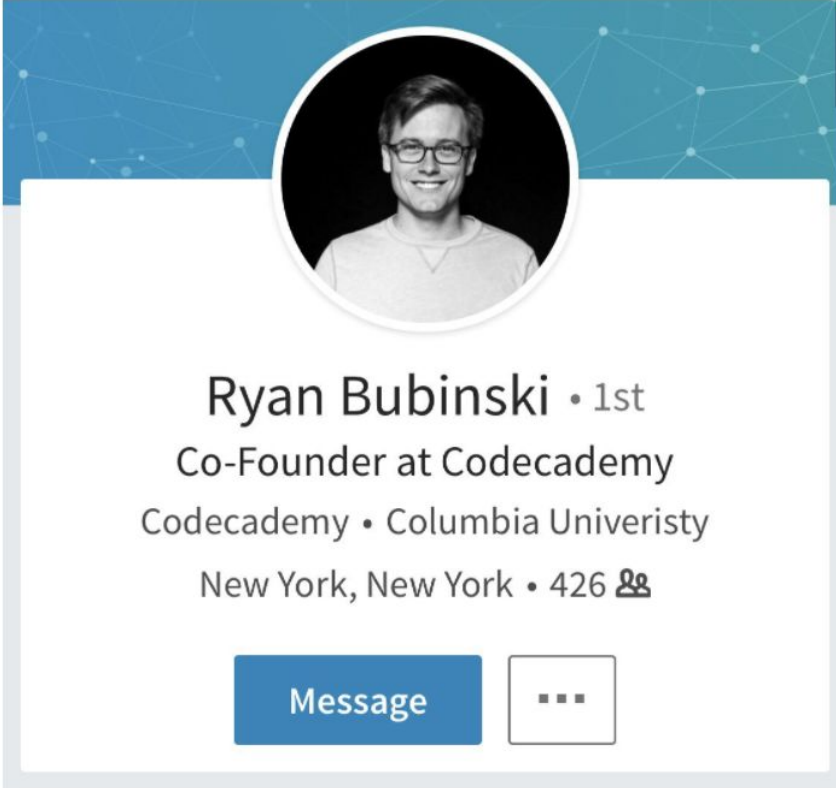
Partners and companies: The Codeacademy co-founder and CTO currently came on board as an advisor, but Codeacademy isn't a blockchain focused company - he most likely not too experienced when it comes to blockchain/cryptographic development.

It's also a bit weird of them to put screenshots of people's LinkedIns in their blog posts - it's another marketing stunt.

(See below)

Please meet Ryan Bubinski, Richard Werbe and Michael Xufu Huang.

Ryan is the cofounder and CTO of codecademy. Ryan built codecademy in Y-Combinator (S11) and is joining IOST as an advisor to help with the technology side & developer community building. Ryan will be an invaluable resource to the team and we're thrilled to welcome him aboard!

A profile card for Ryan Bubinski. At the top is a circular profile picture of a man with glasses and a light-colored shirt. Below the photo, the text reads: "Ryan Bubinski • 1st Co-Founder at Codecademy", "Codecademy • Columbia Univeristy", and "New York, New York • 426 🇺🇸". At the bottom of the card are two buttons: a blue "Message" button and a white button with three dots (more options).

As well as being an accomplished founder, Richard is long time friend of the team. He sold his first business and is currently serving as CEO at Studypool & Partner at Verma Media. He has been recognized by Forbes 30 under 30 and will be instrumental in helping us spread IOST stateside.